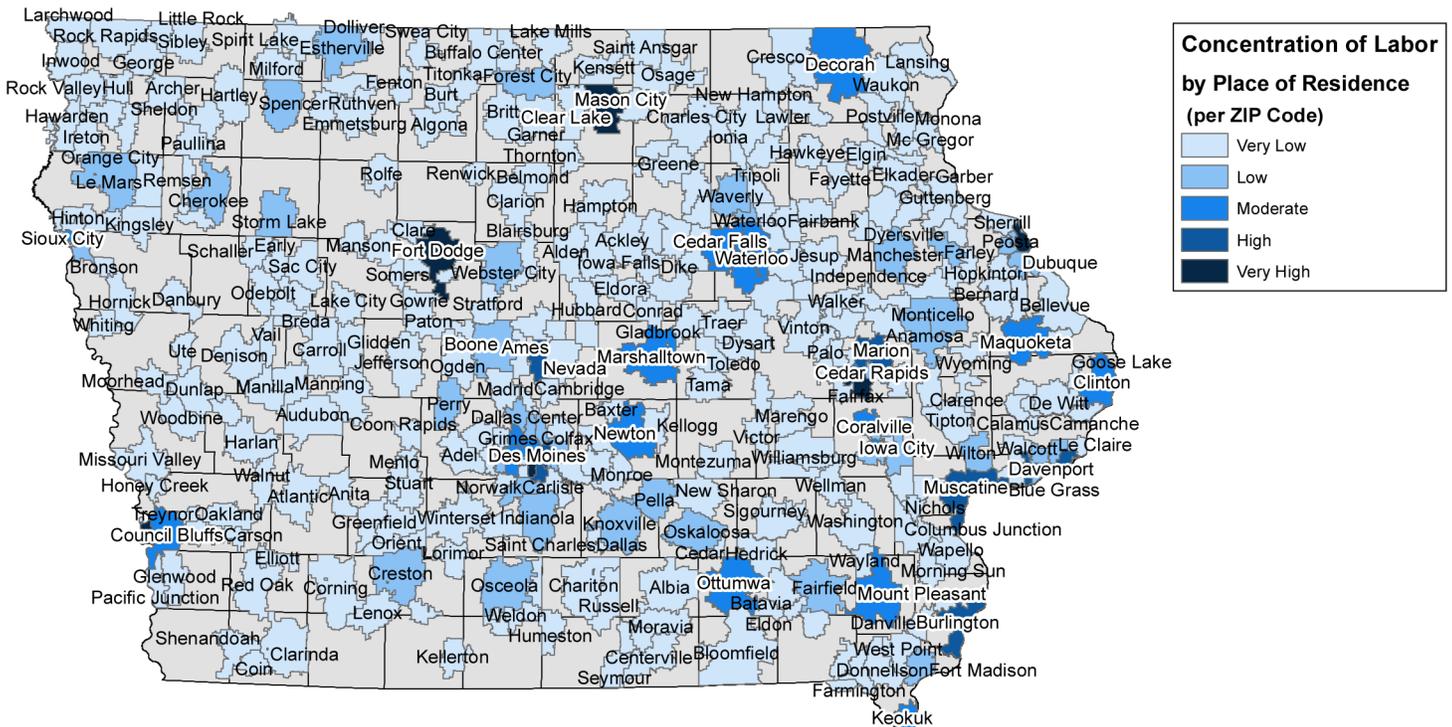


IOWA LABOR CHARACTERISTICS

WAREHOUSE & DISTRIBUTION



CONCENTRATION OF RESPONDENTS WITHIN THE LABORSHED AREA WITH TRANSFERABLE EXPERIENCE/SKILLS BY PLACE OF RESIDENCE



Workers who have transferable experience/skills in the industry are currently commuting an average of 13 miles one-way for work. Those who are likely to change/accept employment are willing to commute an average of 22 miles one-way for the right employment opportunity.

Emploment Status:

- 69.9% Employed**
 - 28.8% are likely to change employment
- 14.1% Unemployed**
 - 66.9% are likely to accept employment
- 6.9% Homemakers**
 - 40.0% are likely to accept employment
- 9.1% Retired**
 - 16.2% are likely to accept employment

Emploment Stats:

- 68.8% paid an hourly wage
- 81.6% are/were employed full-time
- 13.5% are/were employed part-time
- 3.8% are/were seasonal/temporary
- 10.9% hold more than one job
- Currently working an average of 43 hrs/week

Education Levels:

- 64.2% Education beyond high school
- 21.8% Degree/certification not obtained
- 4.7% Trade certified
- 2.0% Vocational training
- 14.9% Associate degree
- 16.5% Undergraduate degree
- 4.3% Postgraduate degree

Current Benefits

(Top 10 reported)

- 94.1% Health/medical insurance
- 64.9% Pension/retirement/401k
- 57.4% Dental coverage
- 37.9% Vision coverage
- 33.2% Paid vacation
- 23.1% Life insurance
- 16.9% Disability insurance
- 10.5% Prescription drug coverage
- 9.6% Paid sick leave
- 9.3% Paid holidays

Desired Benefits

(Top 10 reported)

- 88.9% Health/medical insurance
- 47.7% Dental coverage
- 47.4% Pension/retirement/401k
- 34.8% Paid vacation
- 31.5% Vision coverage
- 11.1% Life insurance
- 11.1% Prescription drug coverage
- 10.5% Disability insurance
- 9.6% Paid sick leave
- 8.1% Paid holidays

Underemployment:

- 6.2% Total Underemployment
- 1.8% Low hours
- 4.7% Mismatch of skills
- 0.4% Low income

Occupational Categories:

- 35.3% Office & Administrative Support
- 21.2% Transportation & Material Moving
- 19.1% Production
- 11.1% Sales & Related
- 7.9% Management
- 5.1% Business & Financial Operations

Top Job Search Resources:

(For those seeking employment opportunities)

- 68.7% Internet
 - www.indeed.com
 - www.monster.com
 - www.iowajobs.org
- 23.7% Newspapers
 - *The Des Moines Register*
 - *Telegraph Herald - Dubuque*
- 19.4% Iowa WORKS Centers
- 14.8% Networking through friends, family or acquaintances

Flexibility in the Workplace:

(By percent of interest)

- 75.0% Job teams
- 70.2% Cross-training
- 38.3% Varied shifts
- 36.6% Job sharing
- 45.0% Seasonal work
- 42.2% Temporary work

IOWA LABOR CHARACTERISTICS



WAREHOUSE & DISTRIBUTION

OCCUPATION	OCCUPATIONAL CODE	MEAN WAGE	ENTRY WAGE	EXPERIENCED WAGE	MEDIAN WAGE	MEAN ANNUAL SALARY
Administrative Services Managers	11-3011	\$ 40.43	\$ 25.25	\$ 48.02	\$ 36.62	\$ 84,087
Assemblers and Fabricators, All Other	51-2099	\$ 15.13	\$ 10.83	\$ 17.29	\$ 15.06	\$ 31,478
Bill and Account Collectors	43-3011	\$ 15.81	\$ 11.84	\$ 17.79	\$ 14.63	\$ 32,878
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$ 16.95	\$ 11.32	\$ 19.76	\$ 16.48	\$ 35,256
Buyers and Purchasing Agents, Farm Products	13-1021	\$ 30.19	\$ 21.33	\$ 34.61	\$ 29.73	\$ 62,787
Cargo and Freight Agents	43-5011	\$ 20.21	\$ 11.07	\$ 24.78	\$ 18.89	\$ 42,035
Claims Adjusters, Examiners, and Investigators	13-1031	\$ 28.63	\$ 19.48	\$ 33.21	\$ 27.43	\$ 59,554
Compliance Officers	13-1041	\$ 29.90	\$ 20.37	\$ 34.66	\$ 28.79	\$ 62,189
Computer and Information Systems Managers	11-3021	\$ 57.70	\$ 39.54	\$ 66.78	\$ 56.50	\$ 120,021
Conveyor Operators and Tenders	53-7011	\$ 15.54	\$ 12.01	\$ 17.30	\$ 15.27	\$ 32,324
Cost Estimators	13-1051	\$ 29.03	\$ 18.55	\$ 34.26	\$ 27.84	\$ 60,374
Couriers and Messengers	43-5021	\$ 12.74	\$ 9.07	\$ 14.57	\$ 12.46	\$ 26,501
Customer Service Representatives	43-4051	\$ 16.36	\$ 11.11	\$ 18.99	\$ 15.61	\$ 34,029
Dispatchers, Except Police, Fire, and Ambulance	43-5032	\$ 21.34	\$ 14.24	\$ 24.89	\$ 19.61	\$ 44,382
Excavating and Loading Machine and Dragline Operators	53-7032	\$ 17.48	\$ 12.32	\$ 20.05	\$ 17.41	\$ 36,348
First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	53-1021	\$ 23.73	\$ 15.40	\$ 27.90	\$ 22.39	\$ 49,361
First-Line Supervisors of Production and Operating Workers	51-1011	\$ 26.80	\$ 18.05	\$ 31.17	\$ 25.20	\$ 55,743
First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	53-1031	\$ 26.93	\$ 19.20	\$ 30.80	\$ 26.57	\$ 56,023
General and Operations Managers	11-1021	\$ 45.00	\$ 19.91	\$ 57.55	\$ 36.46	\$ 93,601
Heavy and Tractor-Trailer Truck Drivers	53-3032	\$ 20.01	\$ 13.99	\$ 23.02	\$ 19.11	\$ 41,623
Helpers--Installation, Maintenance, and Repair Workers	49-9098	\$ 13.82	\$ 9.78	\$ 15.84	\$ 13.29	\$ 28,736
Helpers--Production Workers	51-9198	\$ 13.33	\$ 10.16	\$ 14.91	\$ 12.90	\$ 27,716
Human Resources Specialists	13-1071	\$ 25.43	\$ 16.64	\$ 29.83	\$ 24.31	\$ 52,901
Industrial Machinery Mechanics	49-9041	\$ 23.79	\$ 17.23	\$ 27.07	\$ 23.33	\$ 49,481
Industrial Production Managers	11-3051	\$ 43.94	\$ 29.50	\$ 51.16	\$ 40.86	\$ 91,403
Industrial Truck and Tractor Operators	53-7051	\$ 16.40	\$ 12.75	\$ 18.22	\$ 15.89	\$ 34,104
Information and Record Clerks, All Other	43-4199	\$ 16.51	\$ 11.02	\$ 19.25	\$ 15.50	\$ 34,333
Insurance Appraisers, Auto Damage	13-1032	\$ 28.00	\$ 23.29	\$ 30.36	\$ 28.03	\$ 58,246
Laborers and Freight, Stock, and Material Movers, Hand	53-7062	\$ 14.16	\$ 9.88	\$ 16.30	\$ 13.45	\$ 29,452
Light Truck or Delivery Services Drivers	53-3033	\$ 15.85	\$ 9.55	\$ 19.00	\$ 14.30	\$ 32,968
Logisticians	13-1081	\$ 28.91	\$ 19.22	\$ 33.76	\$ 28.24	\$ 60,142
Machine Feeders and Offbearers	53-7063	\$ 15.09	\$ 10.47	\$ 17.40	\$ 14.44	\$ 31,394
Mail Clerks and Mail Machine Operators, Except Postal Service	43-9051	\$ 13.21	\$ 8.91	\$ 15.36	\$ 13.06	\$ 27,473
Material Moving Workers, All Other	53-7199	\$ 17.08	\$ 10.36	\$ 20.44	\$ 17.64	\$ 35,530
Office and Administrative Support Workers, All Other	43-9199	\$ 16.52	\$ 10.58	\$ 19.48	\$ 15.65	\$ 34,352
Office Clerks, General	43-9061	\$ 16.07	\$ 10.57	\$ 18.81	\$ 15.23	\$ 33,418
Office Machine Operators, Except Computer	43-9071	\$ 15.18	\$ 11.28	\$ 17.12	\$ 14.88	\$ 31,567
Order Clerks	43-4151	\$ 17.09	\$ 12.25	\$ 19.52	\$ 16.33	\$ 35,555
Packaging and Filling Machine Operators and Tenders	51-9111	\$ 15.47	\$ 11.24	\$ 17.58	\$ 14.12	\$ 32,168
Packers and Packers, Hand	53-7064	\$ 11.72	\$ 8.45	\$ 13.36	\$ 10.92	\$ 24,384
Parts Salespersons	41-2022	\$ 16.61	\$ 10.17	\$ 19.83	\$ 15.97	\$ 34,548
Postal Service Mail Sorters, Processors, and Processing Machine Operators	43-5053	\$ 23.26	\$ 16.15	\$ 26.81	\$ 27.03	\$ 48,379
Precision Instrument and Equipment Repairers, All Other	49-9069	\$ 22.68	\$ 14.20	\$ 26.92	\$ 22.81	\$ 47,174
Production Workers, All Other	51-9199	\$ 16.53	\$ 9.87	\$ 19.86	\$ 14.59	\$ 34,382
Production, Planning, and Expediting Clerks	43-5061	\$ 21.46	\$ 14.87	\$ 24.75	\$ 20.49	\$ 44,627
Purchasing Agents, Except Wholesale, Retail, and Farm Products	13-1023	\$ 28.34	\$ 18.51	\$ 33.26	\$ 27.01	\$ 58,951
Retail Salespersons	41-2031	\$ 12.82	\$ 8.33	\$ 15.06	\$ 10.46	\$ 26,662
Sales Representatives, Services, All Other	41-3099	\$ 27.86	\$ 14.47	\$ 34.55	\$ 24.40	\$ 57,951
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	\$ 31.37	\$ 16.55	\$ 38.77	\$ 26.96	\$ 65,240
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	41-4011	\$ 37.27	\$ 18.31	\$ 46.75	\$ 31.95	\$ 77,519
Shipping, Receiving, and Traffic Clerks	43-5071	\$ 16.11	\$ 11.75	\$ 18.30	\$ 15.60	\$ 33,516
Stock Clerks and Order Fillers	43-5081	\$ 13.01	\$ 8.76	\$ 15.13	\$ 11.84	\$ 27,059
Switchboard Operators, Including Answering Service	43-2011	\$ 14.12	\$ 10.67	\$ 15.84	\$ 13.40	\$ 29,360
Tank Car, Truck, and Ship Loaders	53-7121	\$ 17.60	\$ 14.31	\$ 19.25	\$ 17.15	\$ 36,606
Transportation, Storage, and Distribution Managers	11-3071	\$ 39.10	\$ 25.11	\$ 46.10	\$ 33.53	\$ 81,329
Weighers, Measurers, Checkers, and Samplers, Recordkeeping	43-5111	\$ 14.30	\$ 10.21	\$ 16.34	\$ 14.08	\$ 29,737
Wholesale and Retail Buyers, Except Farm Products	13-1022	\$ 28.70	\$ 17.57	\$ 34.27	\$ 26.88	\$ 59,699

The 2017 Iowa Wage Survey was produced by the Labor Force & Occupational Analysis Bureau to provide state, metropolitan statistical areas (MSA), regions and individual counties information on wages by occupation. This publication was developed specifically for the State of Iowa. The source of the wage and employment data is based on the May 2016 OES estimates. Additional occupational wage and employment data can be found at <https://www.iowaworkforcedevelopment.gov/iawagereport>.